

Offline Solution

OVERVIEW:

The NehaNet Offline solution puts your critical sales data within easy reach, whether you're on the plane or in a customer's lobby. When you're on the road, you can take your important opportunity, contact and activity information with you so you can keep working on important deals in the browser based environment you're already accustomed to. Once you're plugged back in, your system can sync up with the latest data. It's fast, it's easy and it keeps you focused on winning business.

BUSINESS BENEFITS:

Stay Ahead of the Game

Un-plugged access means your team can bring valuable data with them to customer meetings, update records from the corner table in the cafe and pull-up important opportunity information from the couch in your customers lobby. Being un-plugged no longer means being disconnected.

Improved Collaboration

Sales Automation allows your team to share information and work together effectively to win business. Now your team can have the latest data on their machine the moment they un-plug, so they can take important data with them and update it as they go. Once they are plugged back in, their latest information will be synchronized and shared with their team-mates and management.

Sync and Resolution

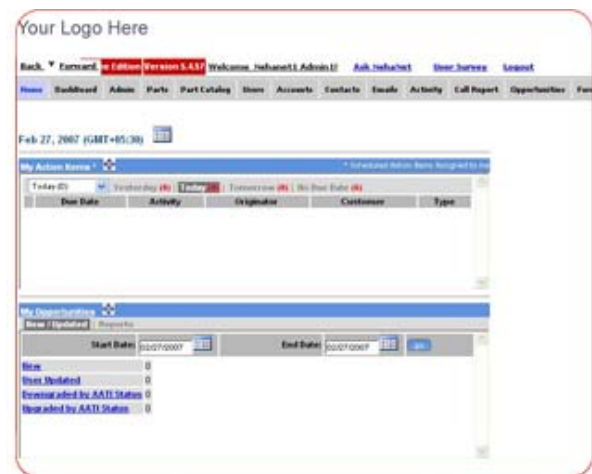
Your field team members can easily sync with the touch of a button once they are plugged in. In the event there is a conflict because two people have made changes to the same account or opportunity in a different manner, NehaNet Offline offers a conflict resolution tool that makes it easy to ensure the correct data is preserved.

Easy to Use

The NehaNet Remote solution is designed to make it easy to sync data, resolve conflicts and manage your information while un-plugged. The remote system is

browser based which creates an environment that your field team is familiar with. Since the look, feel and functionality of the NehaNet application is nearly identical to when it's plugged in, your team can work like it's "business as usual" when they are on the road.

“The NehaNet Offline tool makes it easy for our field teams to be efficient on the road.”



“With this tool we can get the latest information from our sales people in the field as soon they plug in at the hotel instead waiting for them to come back to the office.”

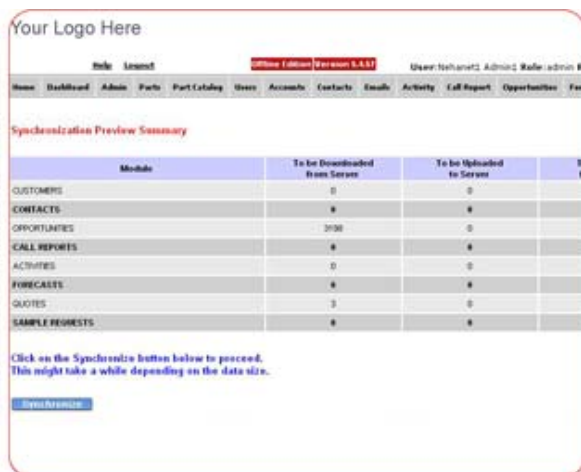
Management Visibility

Sometimes your team needs to know if the latest information from a key individual has been synchronized into the system, such as the details of a big customer meeting or a sales presentation. Your management team can easily check the sync status and permissions of any remote enabled person at any time.



FEATURES:

- ❖ One Click Sync
- ❖ Smart Synchronization
- ❖ Conflict detection and resolution
- ❖ Failure detection and recovery system
- ❖ IE 5.5+ compliant
- ❖ Permissions Control
- ❖ Two-click Smart Jump
- ❖ HTML Editor
- ❖ Audit Trail



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